



Dealing with Difficult People

Let Dave Durham show you how to communicate with tact and skill. Dave is a master communicator who has worked with different types of companies around the US to improve their communication skills. He teaches you how to understand people and why they think the way they do. You don't have to agree with someone to communicate effectively with them. Learn to motivate and influence others by using specific techniques in specific situations, with all types of difficult people. You will learn to teach difficult people to treat you with respect so that you both accomplish your goals. Learn to identify the four different personality types: Director, Social, Relater and the Thinker. You need to understand how they think to bring out the best in them. As result of Dave's training you will approach your job with more enjoyment and greater confidence. This seminar will truly change your life. You don't have to be great to start but you MUST start to be great. Let Dave help you to get started today.

How to Communicate with Tact and professionalism

Dave Durham is a master communicator. You don't have to be smartest person in your company but you do need to know how to motivate and influence that person in a positive way to accomplish your goals and objectives. Dave will show you how to tailor your message to achieve complete buy-in on your ideas and proposals. You must understand the four personality types: Director, Social, Relater and the Thinker. You don't have to always agree with someone to disarm them by using their "hot buttons" to put them at ease. You just need to understand how their mind works and Dave will show you how easy that is to do. Your request will rarely be denied once Dave shows you how to understand the person you are dealing with most importantly how to get the by-in from that person. Experts agree the movers and shakers who climb the corporate ladder fastest are the ones who can relate to everyone. Dave Durham will show you how to do that with conviction and charisma. He will show you how to be a powerful communicator and truly connect with others. Not one time but every time! The only thing between you and greatness is you. So be great and start today! You have what it takes.

Creative Leadership

Leadership is serious business. Dave Durham is a proven leader who has built several companies from the idea stage into multi-million dollar operations. He has consistently done this creating a fun, friendly and high-energy atmosphere leading to great successes. In fact, these qualities describe Dave's personality and he knows how to inspire and motivate others. He will show you how to do this which will create greater productivity and creative ways of solving problems. This will strengthen moral and keep employees satisfied. Eliminate ANTS (automatic negative thoughts) instantly. You can't have a positive work environment with negative thoughts. He will turbo charge your leadership skills getting your employees on track for super performance. Discover the secrets of this foolproof rewards system. Excellence is not a skill it's an attitude!

Team-Building, Mentoring, and Coaching Skills

Excuses don't win ballgames but results do. We need to understand our employees and co-workers so that we can motivate and inspire them to greater successes. Let Dave Durham show you how to gain winning strategies for leading your team to excellence. Excellence is not a skill it's an attitude. Make everyone want to give 110%. Transform your work group into a cohesive, coordinated team. Support exceptional employees to help them realize their fullest potential. Dave Durham is a great motivational speaker who truly knows how to help others realize their true potential. Let him teach you his secrets to give you the competitive advantage. Let him teach you the 10 power techniques and innovative communication secrets. Learn the secret to being a master motivator. Learn the 8 blue prints for consistently reliable decision-making plus other high-impact tactics. This seminar will change your life. When you change the way you look at things the things you look at begin to change. Let's get started.